

About the company

1. 5+ year old company started by a first generation Entrepreneur.
2. Growing by 80% to 100% every year.
3. Lot of items are imported and has a dedicated & loyal customer base developed over the years.
4. 30+ Employees with a turnover of more than Rs.10.00 Crs (USD 2M)

Challenges that Customer wanted to resolve ASAP

1. Slow moving inventory and not able to track what is available and how to sell them fast enough?
2. Huge money was in inventory.
3. Not able to track and sell stocks in FIFO model.
4. Not able to supply materials as per the Order. Backlogs of orders are more than expected.
5. Delays and not able to assess the Customer payment and its status.

Modules Deployed

1. Sales Inquiry – CRM & Prospects management tool
2. Sales and Invoices
3. Inventory control with Batch numbers, Bar Code generation etc
4. Financial Control module with Payments and Receipts.
5. Purchase and Goods Receipts
6. Taxations, General ledger with Reports

How AcTouch.com, helped to resolve the challenges?

1. Redefined the Purchase and Sales cycles with Inventory controls
2. Inventory management through auto batch numbers and Barcode generation as stocks are received Stores department
3. FIFO module deployed to clear the stocks
4. Inventory and Payment alerts were set for Senior Management
5. Cloud Solution helped to redeploy the resources for other controls and work.

According to CEO, within 6 months:

1. **Stock and inventory controls improved by 35%.**
2. **Paper movement and printing is reduced by 60%**
3. **Business is increased by 50% as the same People could do more operations efficiently**

AcTouch.com Enterprise Platform provide

1. SaaS / Cloud ERP Solutions
2. Mobile Apps (Dealers Management Solution and Sales Force Apps)
3. Calibration on Cloud Solutions

Call us NOW at +91 80 2662 9236

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