AcTouch

INDIA'S LARGEST MANUFACTURER OF SWITCHES WANTS TO BRING HIS INTERNAL OPERATIONS AND DISTRIBUTORS TOGETHER

About the company

- 1. 40+ years old company managed by First and Second generation owners.
- 2. A great brand name with dedicated Dealers, Distributors and customers built over the years.
- 3. Production takes place across 2 units with 100's of employees.
- 4. Senior management's focus on the delivery of 100% Quality products

Modules Deployed

- 1. Sales and Invoices
- 2. Inventory control with Batch numbers, Bar Code generation etc
- 3. Manufacturing modules with Subcontracting & Jobwork management
- 4. Financial Control module with Payments and Receipts.
- 5. Purchase and Goods Receipts
- 6. Taxations, General ledger with Reports
- 7. Mobile Apps Dealer Management Solution.

Customer Challenges

- 1. Manage Production process and Inventory management together to control cost of Production, FIFO issuance of materials and ensure good quality products to customers
- 2. Accurate Finished Goods Costing
- 3. Distributors wanted some better and quick turnaround services.
- 4. Order Backlogs creates more problems.
- 5. Not able to expand to new market as they wish to do.

How AcTouch.com, helped to resolve these challenges?

- 1. Implemented ABC process (Activity Based costing)
- 2. Manufacturing process is redefined with a focus on Costing and tracking of by-products.
- 3. 100% Inventory tracking with right time alerts for Vendors to supply materials.
- 4. 100% Cloud ERP Solution integrated with Mobile Apps helped management to go aggressively with their new market expansion plans.

According to Director of the company, within 3 months:

- 1. They started seeing improvement in Production tracking.
- 2. Dealer's stickiness towards Company has increased as new technology is helping to expand and bring more dealers now.

AcTouch.com Enterprise Platform provide

- 1. SaaS / Cloud ERP Solutions
- 2. Mobile Apps (Dealers Management Solution and Sales Force Apps)
- 3. Calibration on Cloud Solutions

Call us NOW at +91 80 2662 9236

AcTouch Technologies Pvt Ltd.