INDIA’S LARGEST MANUFACTURER OF SWITCHES WANTS TO BRING HIS INTERNAL OPERATIONS AND DISTRIBUTORS TOGETHER

About the company
1. 40+ years old company managed by First and Second generation owners.
2. A great brand name with dedicated Dealers, Distributors and customers built over the years.
3. Production takes place across 2 units with 100’s of employees.
4. Senior management’s focus on the delivery of 100% Quality products

Customer Challenges
1. Manage Production process and Inventory management together to control cost of Production, FIFO issuance of materials and ensure good quality products to customers
2. Accurate Finished Goods Costing
3. Distributors wanted some better and quick turnaround services.
4. Order Backlogs creates more problems.
5. Not able to expand to new market as they wish to do.

How AcTouch.com, helped to resolve these challenges?
1. Implemented ABC process (Activity Based costing)
2. Manufacturing process is redefined with a focus on Costing and tracking of by-products.
3. 100% Inventory tracking with right time alerts for Vendors to supply materials.
4. 100% Cloud ERP Solution integrated with Mobile Apps helped management to go aggressively with their new market expansion plans.

Modules Deployed
1. Sales and Invoices
2. Inventory control with Batch numbers, Bar Code generation etc
3. Manufacturing modules with Subcontracting & Jobwork management
4. Financial Control module with Payments and Receipts.
5. Purchase and Goods Receipts
6. Taxations, General ledger with Reports

According to Director of the company, within 3 months:
1. They started seeing improvement in Production tracking.
2. Dealer’s stickiness towards Company has increased as new technology is helping to expand and bring more dealers now.

AcTouch Technologies Pvt Ltd.
# 19/1. S Kariyappa Road, Model House Street, Basavanagudi. Bangalore - 560 004. India
Office Contact: +91 080 26629236, E-mail: sales@actouch.com, Website: www.actouch.com

AcTouch.com Enterprise Platform provide
1. SaaS / Cloud ERP Solutions
2. Mobile Apps (Dealers Management Solution and Sales Force Apps)
3. Calibration on Cloud Solutions

Call us NOW at +91 80 2662 9236